



PRESS RELEASE

Hamburg, 10.02.2017

Real estate marketplace continues to grow - Sebuyo is now coming to Austria!

The online marketplace for companies in the gastronomy and hospitality sector, with branches in Switzerland and Germany, announces a further expansion. Sebuyo opens its doors on 21.02.2017 in Austria. After the successful market launches in Switzerland and Germany, Sebuyo continues its growth path and adds the Austrian market to its portfolio.

As in the case of the introduction in Switzerland and Germany, the users from Austria also receive the welcome offer: Users can enter unlimited listings free of charge for a period of 3 months on the marketplace.

The expansion to Austria is rounded off by the simultaneous publication of a new edition of the website. Thanks to this new version, some technical difficulties are overcome and some visual adjustments are also made to improve performance and user experience.

According to the CEO (Laas Wilhelm, 30) the expansion to Austria was not the last land for the market place because the founder wants to develop Sebuyo as Europe's largest platform for enterprises and properties of the gastronomy and hospitality sectors. In addition, Wilhelm said: "Another major goal is the breakthrough of the language barriers for our users. This brings movement into the market and creates new opportunities for business connections, beyond national boundaries. "

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-- BACKGROUNDINFO ON NEXT PAGE



Details about Sebuyo

Advertisers receive an international platform specialized in gastronomy and hospitality industry to offer companies and properties to a wide and international audience. The properties are in 16 different categories. Sebuyo does not charge any commissions for brokering the operation, the only fees are charged for the placement of an advertisement. The marketplace is attractive to brokers as well as to direct suppliers, especially as Sebuyo is positioned as an independent platform. The company generates revenues from fees for advertisements. The Startup also provides solutions for a discreet and professional placement of the business and / or property on its marketplace. Through Sebuyo's international focus, the platform is also attractive to brokers who are normally restricted regionally or nationally. These will get the opportunity to offer their objects beyond the national borders and at fair conditions on the platform and thus open to a completely new customer group.

Products & Services offered by Sebuyo

Sebuyo offers different services and products to the entrepreneurs and buyers. In addition to its internationally oriented database with attractive advertisements, Sebuyo has a practical search functions such as the "Sebuyo SearchRequest". This gives the user an automatic notification when a matching ad is found or added to his previous search query. In addition, brokers and owners who use a software to manage your objects can easily transfer their objects to the marketplace (via XML interface with OpenImmo standard).

For publishing an advertisement, the user acquires so-called Sebuyo PinCredits. Applying such a credit to an advertisement activates the features of services to the selected advertisement. There are three different PinCredits: Light PinCredit, Basic PinCredit and Premium PinCredit. Now credits can be obtained by sending a message to buy@sebuyo.com with the username and the desired number of credits to the Sebuyo Service Team. Soon this process will be automated and additional payment options will be added (PayPal, Instant, etc.).

Detailed information about the credits and other products and services please visit www.sebuyo.com/products.

Sebuyo Partner Network

In Switzerland, as well as in Germany, Sebuyo has already concluded several partnerships with well-known companies, whose services are sometimes offered to entrepreneurs at special conditions. Sebuyo has accumulated a lot of experience in this field. Therefore, Sebuyo is re-building this sector. In the future, this network will be divided into three categories: gastronomy + hospitality, broker + owner and strategic partnerships.

Business model

After the current free-for-all phase, Sebuyo will generate its revenue through the fees for placing listings. Sebuyo offers three different credits (price between 39-89 € per credit), which differ in duration and scope of services. By acquiring Light, Basic or Premium Credits, the respective ad can be activated with the appropriate features. Until now, private equity exclusively funds the company. The current team consists of five highly motivated and young people who want to take the startup across Europe.



Contact & Press Service:

For questions, comments or further information, please do not hesitate to contact us. We also have a press service on our website at www.sebuyo.com/press.

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